

### Renewable Energy Apprenticeships & On-the-Job Training in NC



Allison Carr



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NCCETC

### Inflation Reduction Act Labor Provisions

Brian Lips
NC Clean Energy Technology Center



### **Applicable Tax Incentives**

- Production Tax Credit (45/45Y)
  - Compliance with Labor Provisions: <u>1.3 2.6 cents/kWh</u>
  - Non-Compliance with Labor Provisions: <u>0.5 cents/kWh</u>
- Investment Tax Credit (48/48E)
  - Compliance with Labor Provisions: 30% of cost
  - Non-Compliance with Labor Provisions: 6% of cost
- Alternative Fuel Vehicle Refueling Property Tax Credit (30C)
  - Compliance with Labor Provisions: <u>30% of cost</u>
  - Non-Compliance with Labor Provisions: 6% of cost



### **Applicable Tax Incentives**

- Carbon Oxide Sequestration Tax Credit (45Q)
  - Compliance with Labor Provisions: \$60 \$85 / ton
  - Non-Compliance with Labor Provisions: \$12 \$17 / ton
- Clean Hydrogen Production Tax Credit (45V)
  - Compliance with Labor Provisions: 30% of cost
  - Non-Compliance with Labor Provisions: 6% of cost
- Commercial Buildings Energy-Efficiency Tax Deduction
  - Compliance with Labor Provisions: \$2.50 \$5.00 / sq-ft
  - Non-Compliance with Labor Provisions: \$0.50 \$1.00 / sq-ft



### Labor Requirements – Prevailing Wage Requirement

Effective for projects placed in service January 30, 2023 or later

### Prevailing Wage Requirements

- Laborers used in the construction, alteration, or repair of a project in first 5 years (ITC) or 10 years (PTC)
- Prevailing wages determined by the Secretary of Labor

### **IRS** Guidance:

https://www.govinfo.gov/content/pkg/FR-2022-11-30/pdf/2022-26108.pdf



### Labor Requirements – Apprenticeship Requirement

Percentage of total labor hours for project must be completed by qualified apprentices

**- 2023: 12.5%** 

Thereafter: 15%

Federal Apprenticeship Website:

https://www.apprenticeship.gov/

North Carolina Apprenticeship Website

https://www.apprenticeshipnc.com/

**IRS** Guidance:

https://www.govinfo.gov/content/pkg/FR-2022-11-30/pdf/2022-26108.pdf







What is PowerUp?

### **PowerUp Overview**

Whether you start with Blue Ridge Power as an intern or a full-time employee, our PowerUp Programs are designed to give you mobility within the solar construction sector. You'll expand your knowledge of the solar industry, work collaboratively across areas, and continue your education through various learning and development opportunities.



### **Internships**

PowerUp High School Internships provide high school students the opportunity to earn academic credit and money while learning about various roles in our Asheville, NC and Fayetteville, NC offices, including marketing, IT, fleet maintenance, mechanical shop, field engineering, and construction.



### **PowerUp Academy**

PowerUp Academy is a one-week training program focused on providing all construction employees with hands-on experience in constructing a solar array.

You will learn the safety, tool skills, and mechanics of solar site construction, as well as understand how you contribute to Blue Ridge Power's goals and vision.



### **Apprenticeships**

Following PowerUp Academy, employees can apply for our PowerUp Apprenticeship Program.

You will spend your first year with Blue Ridge Power cycling through each division of solar construction, accelerating your career progression and increasing your eligibility for leadership roles.

### **PowerUp Overview**

Whether you start with Blue Ridge Power as an intern or a full-time employee, our PowerUp Programs are designed to give you mobility within the solar construction sector. You'll expand your knowledge of the solar industry, work collaboratively across areas, and continue your education through various learning and development opportunities.











### **Apprenticeships**











Impact





ly Alexander Saunders / 07/02/2021 Research and Economic Development, College of Engineering



### PIEDMONT TRIAD REGION

ALAMANCE, CASWELL, DAVIDSON, DAVIE, FORSYTH, GUILFORD, RANDOLPH, ROCKINGHAM, STOKES, SURRY, YADKIN COUNTIES

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March 202

### **Build a Competitive Workforce**

Employers Face Complex Workforce Challenges in Competitive Domestic and Global Markets and with the Current Skills Gap

### **Time-Tested Model**

Proven Strategy for Recruiting, Training and Retaining World-Class Talent Used by Industry for Decades (and longer!)

### Adaptable and Flexible

Registered Apprenticeship is a Solution and Can Be Integrated into existing Training and Human Resources Development Strategies!!!

### **Integrated Into Existing Training**

### Why & How Can an Apprenticeship Program Benefit You?

Explore how other employers have benefited from apprenticeship by clicking "View Case Study" on each benefit.



### **Skilled Workforce**

Recruit and develop a diverse and highly-skilled workforce

VIEW CASE STUDY



### **Improve Productivity**

Improve profitability and positive impact to your bottom line

VIEW CASE STUDY



### **Reduced Turnover**

Minimize cost with reduced turnover and liability

VIEW CASE STUDY



### **Customizable Training**

Create flexible training options that ensure workers develop the right skills

**VIEW CASE STUDY** 



### **Retain Workers**

92% of apprentices continue employment after completing an apprenticeship

VIEW CASE STUDY



### **Diversity**

Foster a diverse and inclusive culture

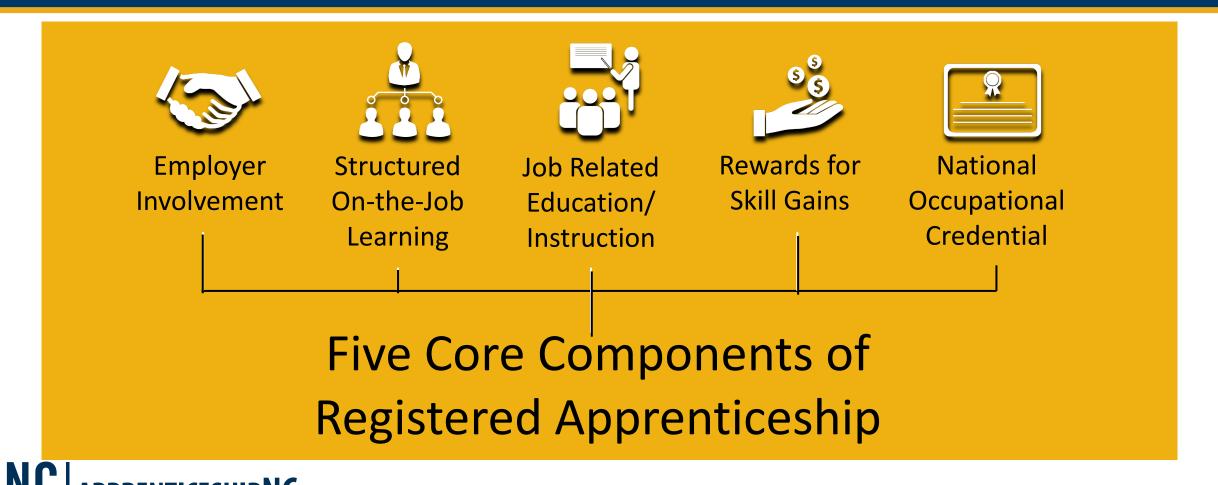
**VIEW CASE STUDY** 



### What is a Registered Apprenticeship?

Registered Apprenticeship is a training program that consists of a system of work-based learning designed to meet the training needs of the employer by providing the employee with structured on-the-job learning, related instruction, and a progressive wage scale.

### Components for an Registered Apprenticeship Program



### **Apprentice Minimum Requirements**

- Minimum eligible age for an Apprentice is 16 years old
- Apprentices 16 & 17 years of age must have parental consent
- Apprentices must have: U.S. Citizenship, permanent residency status, or a Visa that permits employment in the U.S.
- Ability to Satisfy Sponsor Additional Minimum Requirements:
  - Education, Physical Ability, Background Checks, Drug Testing, etc.
- Ability to successfully complete their On-the-Job Learning and Job-Related Education

### **Basic Employer/Sponsor Responsibilities**

### **Provide Job Related Education/Instruction for Apprentices**

- Apprentices do <u>not</u> have to be paid for related education/instruction hours
- Job Related Education/Instruction is conducted during or after work at the discretion of the employer
- Partnerships can be made with high schools through college readiness curriculum, Career and Technical Education, and work-based learning programs

### **Desire to Develop Skilled Workforce!**

- Registered Programs Require Minimal Sponsor Administrative Activities
- Technical Assistance Services to Employers from ApprenticeshipNC Staff
- Support from strategic partners

### SOMMUNITY A

### **Apprentices & Occupations**

### **Adults**

New Employees/Incumbent Veterans Re-Entry, Justice Served Individuals with Disabilities Women in Non-Traditional Roles

### **Youth**

High School (16+)
Young Adults (18-24)
1200+ Apprenticeable Occupations

### Industry Break Down Category

Energy Star and Lighting
Traditional HVAC
High Efficiency HVAC & Renewable H&C
Advanced Materials

Clean Energy Fields

Clean Energy - Solar

Clean Energy- Wind

Clean Energy- Geothermal

Clean Energy- BioEnergy Fuels

Low-Impact Hydro

Hybrid Electric Vehicles

Plug-In Hybrid Vehicles

**Electric Vehicles** 

Natural Gas Vehicles

Hydrogen & Fuel Cell

Smart Grid

Micro GRid

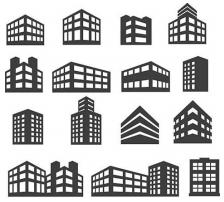
### **Funding Opportunities**

- Apprenticeship Expansion Funds
  - \$12M to support qualifying employers with apprenticeship programs:
    - Training Costs, Education Costs, and Wage Reimbursements
- Community College Tuition Waiver
- Workforce Innovation and Opportunity Act (WIOA)
  - On-the-Job Learning
  - Books, Tuition and Supplies
  - Supportive Services, i.e., Transportation, Day Care
- Work Opportunity Tax Credit (WOTC)

### **Apprenticeship Programs Models**

**Industry Sector Consortium:** Local industry employers partner to meet a shared need for skilled employees in a particular industry

- Determine the occupations they will register
- Create a combined marketing strategy
- Select the related education to leverage community college resources
- Agree upon the wage scale
- Build recruiting, screening and selection tools





### **Apprenticeship Programs/Models**Industry Sector Consortium:

### • YOUTH CONSORTIA - Piedmont Triad Region

- Apprenticeship Randolph Randolph CC
- Career Accelerated Program (CAP) Alamance CC
- Davidson-Davie Apprenticeship Consortia (DDAC)
   Davidson-Davie CC
- Guilford Apprenticeship Partners (GAP Guilford Tech CC)
- Learn & Earn Apprenticeship Program (L.E.A.P.)
   Forsyth CC (Young Adult 18+)
- Rock-A-Top Rockingham CC



GAP-GTCC – A.A.S. Manufacturing Technology 1st Cohort Completed 4 Yr. Apprenticeship Program

### YOUTH APPRENTICES

- High School Students (16 Yrs.)
- Earn while you Learn
- Community College Tuition Waiver

### **Apprenticeship Programs Models**

Workforce Development Consortium: form as an "umbrella" of interested employers, educators, and community partners who support and promote apprenticeship in their local area

- Create a combined marketing strategy
- Build recruiting, screening and selection tools
- Register independent apprenticeship programs or be an <u>Employer Partner</u>
- Work with community college, employers, universities, third-party facilitators to develop the related education





### **Apprenticeship Programs/Models**

NC Clean Energy & Solar (Steps4Growth)

- 2021-2022 A&T NC Clean Energy & Solar Apprenticeship Program created
- Collaborative Effort, Partners
- Target Population
  - Adults, Youth, Dislocated Workers, Underrepresented, Veterans, Etc.
- Employer Partners (10+)
- Occupations
  - Energy Efficiency (HVAC)
  - Solar Technician
  - HVAC Installer, Maintenance
  - Electrical Lineman
  - New Construction Laborer, Construction Heavy Equipment, Weatherization, Cybersecurity, Electrician, & more
- Related Education community college, in-house, 3<sup>rd</sup> party, etc.
- Wages provided by employer
- Pre-Apprenticeship Program

12 3/15/2023

### NC Clean Energy& Solar Apprenticeship Program – Steps4Growth



ApprenticeshipNC

North Carolina Community College System 200 W. Jones St., 5001 Mail Service Center Raleigh, NC 27699-4301 Phone: 919-807-7100 apprenticeshipNC@nccommunitycolleges.edu

### **Apprenticeship Program Request Form**

RA-001917

NC Clean Energy Program-NC A&T

1601 E Market St., Fort IRC 110 Greensboro, NC 27411

County: Guilford Location: Same

Supervisor: Balakrishna (Balu) Gokaraju Title: Associate Director, Visualizations and **Computing Advanced Research Center** 

Email: bgokaraju@ncat.edu Telephone: (336) 285-3210

Number of Employees: 300

Program Type: Individual Not Joint

Indenture: N

Workers Compensation: Y

VA Approved: N

Affirmative Action Pledge on File: Y

49-9021.00 - Energy Efficiency (HVAC) Status: In Progress

OJL Term: 6000 Minimum hours 8000 Total hours

RI Contact Hours: 1702

# of Journeyworkers: 10 Ratio: 1 to 1

Wage Scale: Standard Journeyworker Rate: \$00.00 Rate Date: 01/13/2022

> Interval Time

49-9021.00 - HVAC Installer, Maintenance Status: In Progress

OJL Term: 4500 Minimum hours 6000 Total hours

RI Contact Hours: 736

# of Journeyworkers: 10 Ouota: 10 Ratio: 1 to 1

Rate Date: 01/13/2022 Wage Scale: Standard Journeyworker Rate: \$00.00

Time Interval Rate

49-2094.00 - Solar Electrical Technician Status: In Progress

OJL Term: 4000 Minimum hours 5000 Total hours

RI Contact Hours: 624

# of Journeyworkers: 10 Ouota: 10 Ratio: 1 to 1 Wage Scale: Standard

Journeyworker Rate: 00.00

Interval Time Rate Rate Date: 01/13/2022

47-4099.03 - Weatherization Installers Status: In Progress OJL Term: 2000 Total hours RI Contact Hours: 0 # of Journeyworkers: 1 Quota: 2 Ratio: 2 to 1 Rate Date: 02/01/2023 Wage Scale: Standard Journeyworker Rate: \$00.00 Interval Time 47-2061.00 - Construction Laborer Status: In Progress OJL Term: 3000 Minimum hours 4000 Total hours RI Contact Hours: 0 # of Journeyworkers: 1 Ouota: 1 Ratio: 1 to 1 Wage Scale: Standard Journeyworker Rate: \$00.00 Rate Date: 02/01/2023 Interval Rate Time 49-3042.00 - Construction Heavy Equipment Status: In Progress OJL Term: 6000 Minimum hours 8000 Total hours RI Contact Hours: 0 # of Journeyworkers: 1 Quota: 1 Ratio: 1 to 1 Wage Scale: Standard Journeyworker Rate: \$00.00 Rate Date: 02/01/2023 Time Interval 49-9051.00 - Electric Lineworker Status: In Progress OJL Term: 0 Total hours RI Contact Hours: 0 # of Journeyworkers: Quota: 0 Ratio:

Journeyworker Rate: \$00.00

This document may be executed in counterparts, each of which will be deemed an original and all

of which will constitute one and the same document. The parties may exchange signature pages electronically or by facsimile, and such signatures will be effective to bind the parties to all the terms

Wanda Ramos-Mckherson

Date: 03/14/2023

Rate

Date:

Time

Rate Date: 03/14/2023

Wage Scale: Standard

Date:

contained in this document.

Interval



### NC Clean Energy& Solar Apprenticeship Program – Steps4Growth



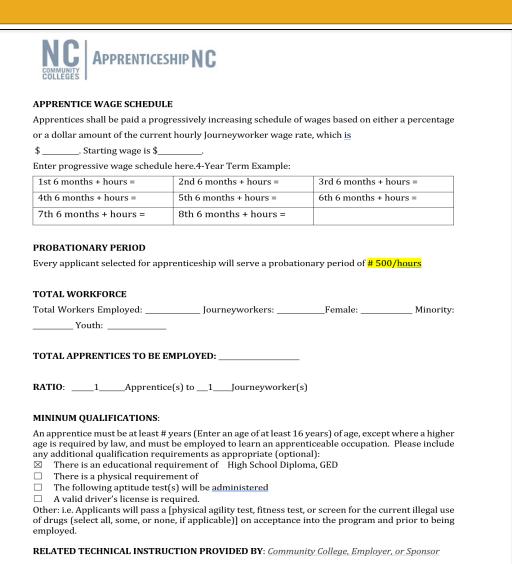
### **Appendix D**

### EMPLOYER ACCEPTANCE AGREEMENT

The undersigned employer hereby subscribes to the provisions of the Apprenticeship Standards formulated and registered by the  $Sponsor\ Name)$  and agree(s) to carry out the intent and purpose of said Standards for Occupation... and accompanying Appendices and to abide by the rules and decisions of the Sponsor established under these Apprenticeship Standards.  $Employer\ Partner$  have been furnished a copy of the Standards and have read and understood them, and request certification to train apprentices under the provisions of these Standards. On-the-job, the apprentice is hereby assured qualified training personnel and adequate supervision during the apprenticeship. The training should follow the approved Work Process Schedule and Related Instruction Outline including the rotation of tasks. The employer further agrees to follow the selection procedures per the approved Standards or develop alternative selection procedures in the Employer Acceptance Agreement that are consistent with the requirements set forth in 29 CFR § 30.10(b). This employer acceptance agreement will remain in effect until canceled voluntarily or revoked by the Sponsor, Employer or ApprenticeshipNC.

(Print Name of Employer Representative)	(Print Name of Sponsor Representative)
Signed:(On Behalf of Employer)	Signed:
(On Behalf of Employer)	(On Behalf of Sponsor)
Date:	Date:
Employer Title:	
Name of Company:	
Address:	
City/State/Zip Code:	
Phone Number:	
Fax:	
Email:	
cc: Registration Agency	
Employer Acceptance Agreement Data:	
Insert Occupation (s):	(use one per occupation





### **Pre-Apprenticeship Benefits**

### Clean Energy Youth Apprenticeship

 These pre-apprenticeship programs offer students interested in pursuing careers in clean energy and environmental efficiency a launching pad into an "earn while you learn" career pathway. These programs will link clean energy based curriculum taken in high school with post-secondary crendentialing, degree attainment and paid on-the-job learning. [https://www.nccareerlaunch.org/]

### **EMPLOYER PARTNERS:**

- Pre-screens a qualified, job-ready apprentice pool
- Streamlines the recruitment process
- Increases retention rates for registered apprenticeship participants
- Recruits a diverse pool of prepared candidates

### **PARTICIPANTS: (Apprentice)**

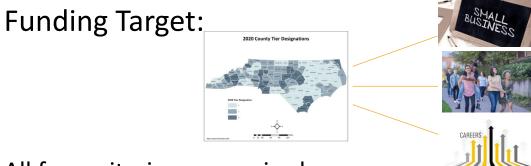
- Explore and learn about exciting careers, and technology-based training
- Build Literacy, Math, English, and work-readiness skills employers desire
- Advance into a Registered Apprenticeship program



NORTH CAROLINA APPRENTICESHIP EXPANSION FUNDS SESSION LAW 2021-180 SECTION 16.4

### **Background and General Information**

Funding Source: North Carolina General Assembly





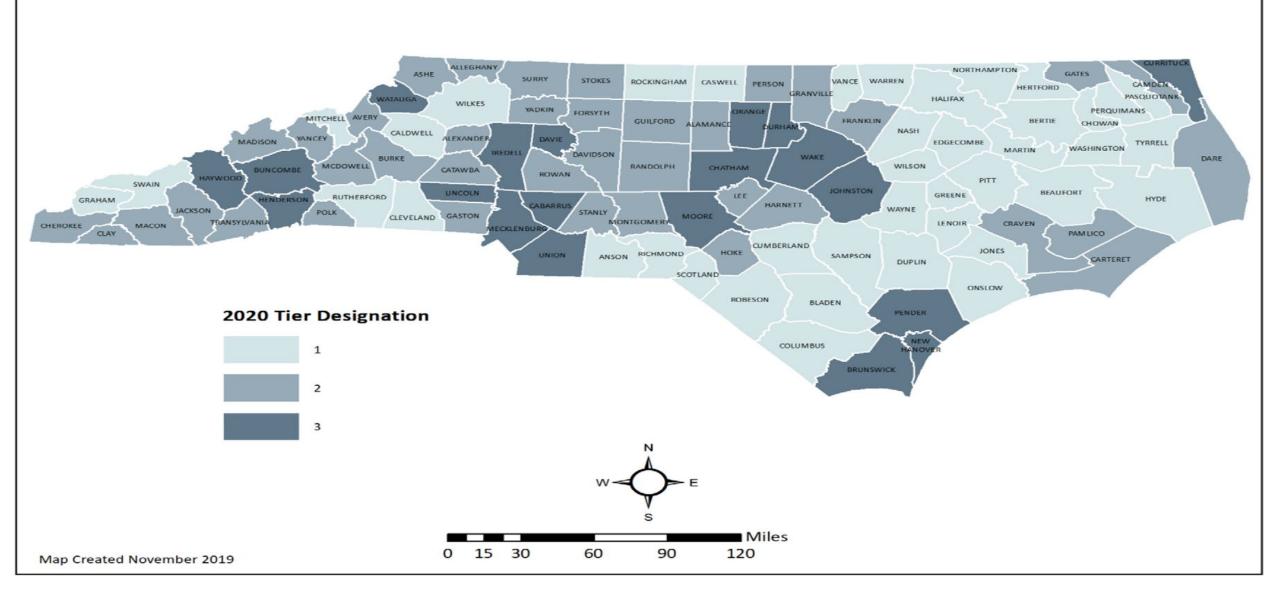
\$12 million in non-recurring funds to be spent through December 31, 2026

All four criteria are required:

- 1) Business is in a Tier 1 or Tier 2 County
- 2) Business is a "small business" with less than 500 employees
- 3) Business is hiring new apprentices ages 16-25 [May 20,2022]
- 4) Business is registering an occupation in a career considered "high demand"



### **2020 County Tier Designations**



### Background and General Information:

### High Demand Careers List for General Assembly Apprenticeship Funding

### 2-Digit Occupation Codes













(15-0000) Computer and Mathematical (includes IT)

(17-0000) Architecture and Engineering

(25-0000) Education

(29-0000) Healthcare Technicians

(31-0000) Healthcare Support

(33-0000) Protective Service

(35-0000) Food Preparation and Service

(43-0000) Office and Administrative Support

(47-0000) Construction and Extraction

(49-0000) Installation, Maintenance, and Repairs

(51-0000) Production

(53-0000) Transportation

### **Training Costs**

\$2,000 Per NEW Apprentice for the first year

Paid to: Employer by Local Community College



**Tuition, Books, and Fees** 

\$2,500 per year per NEW Apprentice for two years (\$5,000 max)

Paid to: Employer by Local Community College

### **Funding Permissives**





### Salary Match for 1 Year: **NEW** Apprentices who are NOT in high school

50% reimbursement based on the registered wage scale \*reimbursement cap of \$15/hr.

Paid to: Employer by Local Community College



Salary Match for 1 Year: **NEW Apprentices who ARE in high school** 

50% reimbursement based on the registered wage scale \*reimbursement cap of \$14/hr.

Paid to: Employer by Local Community College

### **Funding Permissives**





### **Funding Requirements**

Funds must be obligated by December 31, 2024

Funds must be spent by December 31, 2026

Invoices must be processed at the local Community College within 45 days of the first day of class

Yearly monitoring reviews will be held each June with ApprenticeshipNC and the Community College





### Registered Apprenticeship Program Development Process – How to get Started!

### Step 1 Contact Us



Contact
ApprenticeshipNC
Representative
Consultant

### Step 2 Build Program



Collaboration with Sponsor to develop Training Program

### Step 3 Program Check



Review and
Approval of
Customized
Standards of
Apprenticeship
Developed Based
on Sponsor's
Operational Input

### Step 4 Program Registered



Sponsor
Receives Finalized
Standards of
Apprenticeship
and Certificate of
Registration
Documents

### Step 5 Launch Program



Employer
Implements
Registered
Apprenticeship
Program



### **Questions?** Thank you!

Wanda Ramos-McPherson **Apprenticeship Consultant** ramos-mcphersonw@nccommunitycolleges.edu

**Tiffany Jacobs** Apprenticeship Coordinator jacobst@nccommunitycolleges.edu

**Cindy Messer** Apprenticeship Coordinator messerc@nccommunitycolleges.edu







### STEPs4GROWTH

A comprehensive clean energy workforce development project - creating the next generation of clean energy talent

Allison Carr, NCCETC Training Program Manager

### Our role? Renewable Energy Backbone

Solar

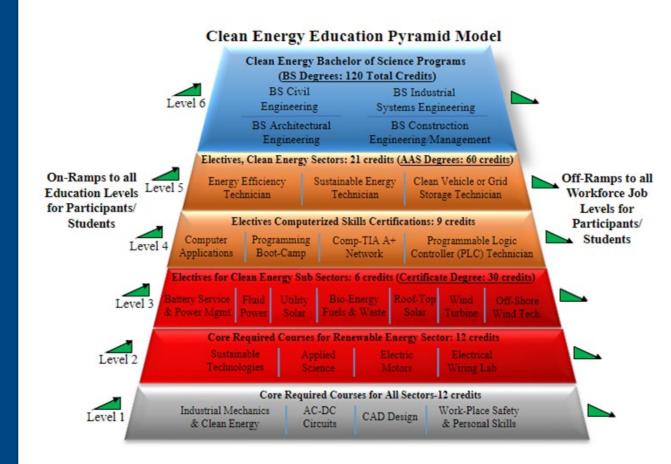
Wind

**Bio-energy** 

- Developing educational models:
   Working with employers to
   identify training needs and gaps
   for the growing workforce.
- Coordinating and convening:
   Bringing industry and education
   partners together
- **Training:** Supporting regional partners and community college partners in coastal, northeastern NC.
- Inviting industry partnerships for job placements

### Industry Partner Role

**Education Pyramid Model(s)** 



### Industry Partner Role

**Summer Pre-apprenticeships Apprenticeships PT & FT Job Placements** 



### **Industry Partner Commitment**

### Needs from solar companies and employers

- Willingness to hire STEPs4GROWTH Clean Energy / Solar Graduates as they
  complete training, certificate programs, and/or on-the-job training
- Industry partner to commit to one or more full-time or part-time placements with opportunities for summer placements by May 2023.
   Additional need for job placements in Fall 2023 and beyond.
- Cost to the industry partner is between \$2,250-4,500 for summer sponsorship and beyond for each participant. Project partners are seeking additional resources from many funding sources.
- Take advantage of the opportunity to help craft the curriculum for solar and clean energy technology industry across NC.

STEPs4GROWTH

### Want to be involved? We are...

- Seeking & confirming industry partner participation for Summer 2023
- 2. Developing Solar Education Pyramid Model(s) with your feedback
- 3. Planning for future meetings





### Thank You

For more information, please contact:

Allison Carr (akcarr@ncsu.edu) and Samantha Gibson (sgibson3@ncsu.edu)



### Renewable Energy Apprenticeships & On-the-Job Training in NC



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