The goal of the CREM program is not only to provide a solid foundation of how existing renewable technologies work, but also to have a firm grasp of policies and financial options to make informed decisions when developing and managing a renewable energy project.

**CREM graduates will be able to:**

1. Understand factors that help you choose a product and technology for a project.
2. Describe renewable energy policy terminology.
3. Understand how federal, state and local policies, incentives and regulations can affect the health of the renewable energy industry.
4. Navigate the current financial landscape and assess different financial and ownership models.
5. Sit for the NABCEP Technical Sales Certification Exam*

**Topics and Activities Include:**

**Technology**
- Basics of how solar technologies work
- Technology and market trends
- Choosing a product and technology for a project
- Future of the grid

**Policy**
- Overview of the renewable energy policy landscape
- Definitions and how policy design impacts financial investments

**Finance**
- Overview of financing options for residential and commercial systems
- Identifying revenue streams
- Risk management and contract structuring

Additional topics on marketing, sales, and understanding the utility is also offered. The program will have at least three days of onsite classes held at NC State University in Raleigh. The majority of the course topics will be offered online. Participants will be required to submit a group project to complete the program.

*Must meet other NABCEP requirements for PV Technical Sales, such as passing the NABCEP Entry Level exam.

**This program is supported in part by:**

**Next Available Class:** February 2—March 10, 2017
April 2—30, 2017

**For more information**, contact Lyra Rakusin at lyra_rakusin@ncsu.edu or 919.624.3061.

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